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Seqrite To Collaborate With M.Tech Solutions



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Seqrite, the enterprise division of Quick Heal Technologies Limited, a prominent cybersecurity provider in India with a global presence, has announced a strategic partnership with M. Tech Solutions (India) Pvt Ltd. This collaboration appoints M. Tech Solutions as Seqrite's Value-Added Distributor (VAD) for the Indian market, with the aim of expanding Seqrite's footprint in India, particularly in the Enterprise and Government sectors.

M. Tech Solutions is a recognised leader in cybersecurity and network performance solutions, with a strong presence across the Asia Pacific region. Their extensive network comprising 28 offices in 15 countries enables them to reach a wide audience. In India, M. Tech empowers over 400 channel partners, facilitating security solutions for more than 3000 diverse customers.

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Vishal Salvi, Chief Executive Officer of Quick Heal Technologies Limited, expressed his satisfaction with the partnership, stating, "We are delighted to have M. Tech as our Value-Added Distributor for India. M. Tech has a proven track record of delivering high-quality cybersecurity and network performance solutions to customers across various segments. This partnership is aligned with our vision to provide best-in-class security solutions to enterprises of all sizes and sectors."

Bhavin Bhatt, Managing Director of M. Tech Solutions (India) Pvt Ltd, emphasized the significance of the collaboration, saying, "Seqrite is a trusted and respected name in the cybersecurity industry, with a strong portfolio of innovative and comprehensive solutions. As a leading distributor of cybersecurity and network performance solutions in the Asia Pacific region, we have the experience, expertise, and network to position Seqrite's products in the Indian market and drive their growth."

The collaboration promises mutual benefits for both parties. Seqrite stands to gain from an expanded market reach and accelerated business growth in India, particularly within targeted segments. Simultaneously, M. Tech Solutions will empower its partners and customers with Seqrite's CSMA-aligned product portfolio, enhancing cybersecurity for Indian businesses and government entities.

With a shared commitment to cybersecurity excellence and customer focus, the strategic partnership between Seqrite and M. Tech Solutions aims to bolster the security posture of Indian organisations, paving the way for a cyber-secure future in India.